

# Information sharing, credit booms and financial vulnerability in developing countries

ESRC -DFID

Workshop FERDI – Clermont-Ferand

April 28th



Research jointly supported by the ESRC and DFID

# Outline

1. Introduction: motivation & contribution
2. Literature review
3. Empirical analysis
4. Results
5. Conclusion

# 1. Introduction: Motivation

- Recent financial crisis has shown the vulnerability of financial systems
- Looking for tools to reduce financial vulnerability
  - Enhancing microprudential supervision
  - Emerging macroprudential policies (pro-cyclicality – risk concentration)
- Initial focus on highly developed financial systems and emerging countries (Agenor & Pereira Da Silva, 2011, Wang and Sun, 2013, Gopinath, 2011)
- But few works on low income countries (LIC) and “non emerging” middle income countries

# 1. Introduction: Motivation

- **Financial vulnerability in LICs?**

- Risks magnified by exogenous shocks and information asymmetry
- Weaker institutions to deal with risks

But...

- Smaller financial systems (less complex and less leveraged)

“In light of 140 years of financial crises, the evidence suggests that larger financial sectors are more crisis-prone.” (Schularick and Taylor, 2012)

- Weaker international financial integration de jure (financial flows restrictions) and de facto (smaller flows)

- **A better understanding of financial fragility in LICs is crucial :**

- Historical experience of banking crises in weakly developed financial systems through credit booms/bubbles with significant costs (Laeven and Valencia, 2008)
- Current financial dynamics will increase these risks (size effect, financial innovations, financial integration) unless financial regulation is adapted

# 1. Introduction: Motivation

## **Determinants of financial vulnerability**

Key role of credit booms in financial crises dynamics (Schularick and Taylor, 2012, Aikman and others, 2015)

Also strong impact on NPLs (Vithessonti, 2016, Jakubik and Reininger, 2013)

## **Context of LICs:**

Main financial risk = rapid growth of non-performing loans (NPL), with no adequate increase of financial provisions

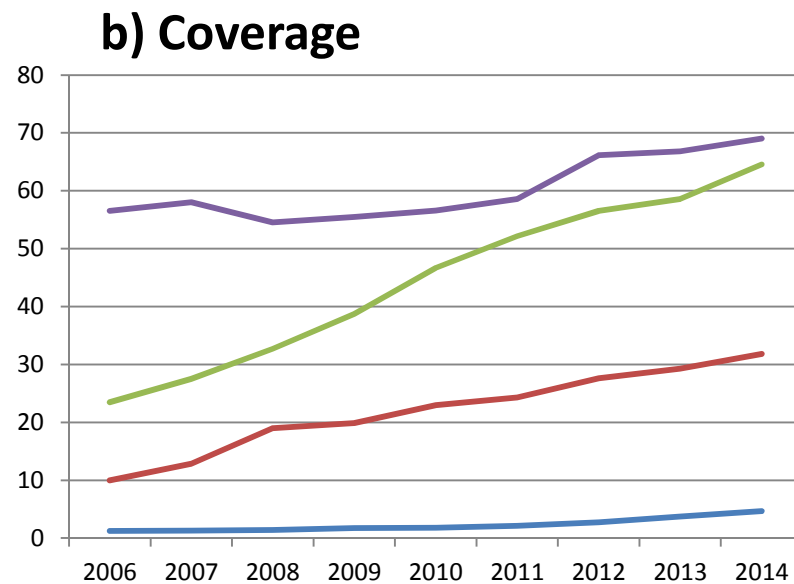
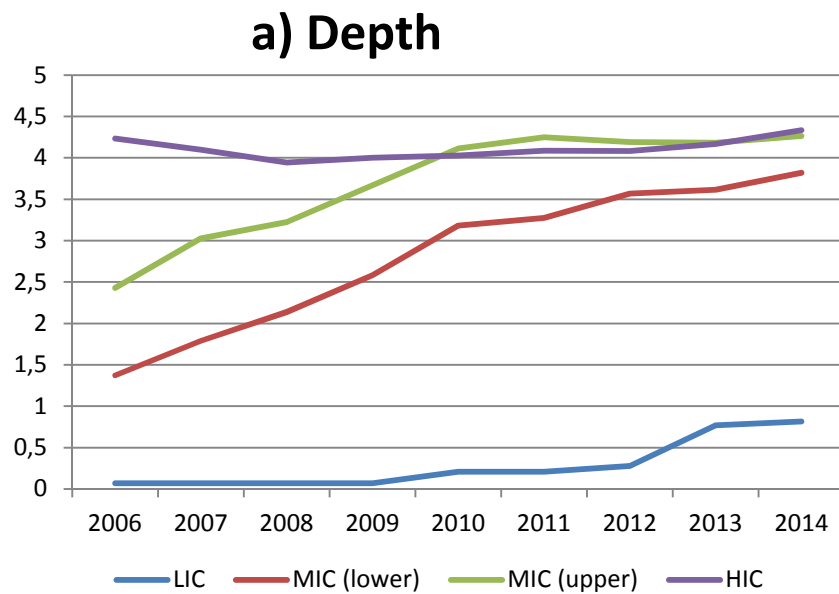
## **Sequence:**

- Strong increase in credits (credit boom) with a loosening of loan screening
- With some delay, strong increase of NPLs
- End of the NPL episode:
  - EITHER NPL provisions / recapitalisation / credit crunch
  - OR Banking crisis (bankruptcies, banking system restructuring)

# 1. Introduction: motivation

Need to improve the screening capacity of lenders

⇒ Recent development of credit information sharing, mostly in MICs



# 1. Introduction: this paper

## **Main goal**

Improving the understanding of financial vulnerability in LICs and lower MICs to provide efficient tools for financial stability, in particular to adapt macro-prudential policies

- i) Assess the impact of credit information sharing (CIS) on financial vulnerability on a large range of countries, to assess whether developing countries differ
- ii) Identify transmission channels of CIS (direct/ indirect through credit booms)

## **Main contributions**

- Integrating most LICs (rather than mostly middle-income countries)
- Measure of financial instability that identifies all episodes of financial fragility (and not only banking crises)
- Analysis of direct (portfolio quality) and indirect (occurrence and impact of credit booms) effects of Credit information sharing (CIS)

# 1. Introduction: this paper

## **Methodology**

Probit estimation of financial fragility episodes (jumps in NPL ratios)

Sample: 159 countries, 40 lower MICs and 39 LICs (2008-14)

## **Main results**

- 1) CIS reduces financial fragility
- 2) Developing countries: the main effect is the direct effect
- 3) CIS (depth) has an impact on the occurrence of credit booms
- 4) CIS mitigates the negative effect of CB but only for emerging and developing countries
- 5) CB is a strong determinant of financial fragility for both developing and developed countries



## 2. Financial vulnerability literature

### *2.1 Determinants of financial vulnerability & policy implications*

#### **Riskiness of macroeconomic environment**

Affect borrowers capacity to service their debt

Positive impact of inflation, terms of trade, exchange rate depreciation,

Negative impact of GDP growth

(Demirguc-Kunt and Detragiache, 1998, Kaminsky& Reinhart, 1999, Klein, 2013)

#### **Risk-taking behaviour of banks**

(credit growth, credit screening, portfolio diversification



**Hardly observable**

## 2. Financial vulnerability literature

### *2.1 Determinants of financial vulnerability & and policy implications*

#### **Banking system incentives to deal with risk**

Bank behavior affected by the banking sector characteristics:

- Market structure (fragility view vs stability view)
- banking regulation (microprudential policy, deposit insurance, financial liberalization)

#### ***Empirical literature***

Financial liberalization (Demirguc-Kunt and Detragiache, 1998)

Banking competition (Berger, Klapper, Turk-Ariss, 2009)

Domestic banking regulation (Micro-prudential supervision, insurance schemes)  
(Barth, Caprio, Levine, 2004)

Information sharing (Buyucaracabak, and Valev, 2012)

⇒ Most studies on cross-section or long-run samples to get some heterogeneity

## 2. Financial vulnerability literature

### *2.1 Determinants of financial vulnerability & policy implications*

Recommandations on the « financial policy » ?

« Eliminating distortions and improve incentives through increased supervision and training, the establishment of safer, more transparent banking standards » (Gourinchas et al. 2001)

Main tools:

- Improve the implementation of micro-prudential banking regulations
- Improve accounting standards

⇒ **Strong inertia in the short-run**

Focus on short-run tools to enhance financial stability:

1/ Development of Credit information sharing (CIS)

2/ Monitoring credit dynamics to design « LIC feasible » macro-prudential policies: focus on « basic » warning indicators => credit growth

## 2. Financial vulnerability literature

### *2.2 Why is credit growth a key indicator?*

#### **Theoretical mechanism:**

Credit boom => loan portfolio deterioration => NPLs

Weak capacity of provisioning to cope with NPLs increases

Channels?

- **Less screening and monitoring of each project** (Dell’Ariccia and Marquez, 2006)
- Sectoral/ individual concentration
- Asset price rise => Assets used as collateral => financial accelerator

Main channels for LICs?

- Screening & Concentration
- Asset channel weaker (only for real estate)

## 2. Financial vulnerability literature

### *2.2 Why is credit growth a key indicator?*

**Empirical literature: Strong impact of credit booms on financial fragility**  
(for all types of countries and periods, Schularick and Taylor, 2012)

Credit growth increases the probability of banking crises

Demirgüç-Kunt and Detragiache (1998) Kaminsky et al. (1998), Kaminsky and Reinhart (1999)

Same result using credit boom indicators

Mendoza & Terrones, 2008, but not in Gourinchas et al., 2001.

⇒ Possible interaction between credit growth and information sharing has not been investigated

## 2. Financial vulnerability literature

### *2.2 Why is credit growth a key indicator?*

Credit boom may reflect an improvement in investment opportunities (Aghion, Banerjee, 1999),

...especially when credit/GDP is initially low (LIC context)

...but this will induce an increase in financial fragility if the bank capacity to manage new risks is not significantly improved

⇒ A reduction of asymmetry of information is needed

- Improvement of accounting standards
- More information available to banks (Credit information sharing)

⇒ Recent development of information sharing systems (credit registries) => time variability

## 2. Financial vulnerability literature

### *2.3 Credit information sharing and credit booms*

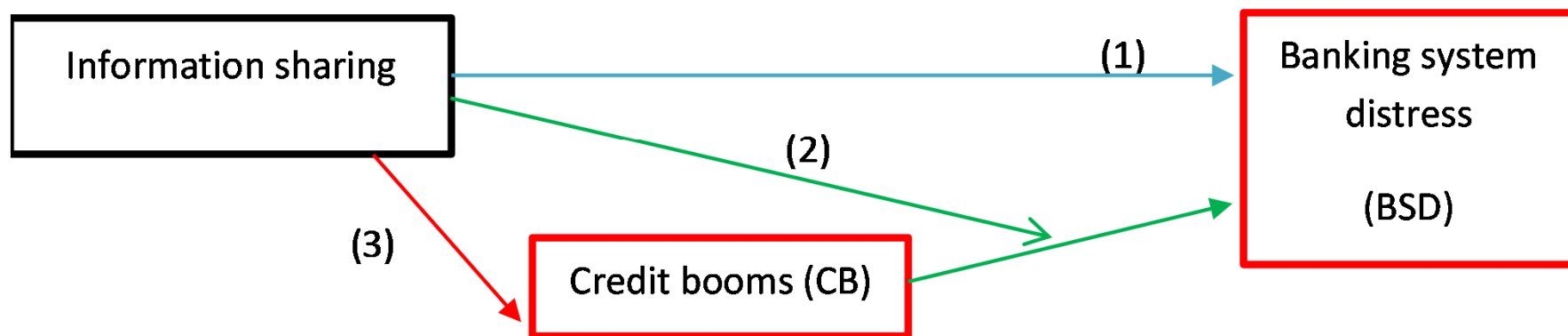
Information sharing systems (Public credit registries & private credit bureaus)

- Improvement of credit selection (core objective)
    - ⇒ Information sharing mitigates the positive effect of creditors' rights on risk taking (Houston et al., 2010)
  - Enhancement of borrowers' incentives to repay (Klein, 1992, Vercammen, 1995, Padilla et Pagano, 2000).
  - Mitigation of the hold-up problem (Sharpe, 1990; Fisher, 1990; von Thadden, 2004).
- ⇒ Impact on the **volume of credit**, the cost of credit, the composition of credit (long-run vs short run, new borrowers) and **on the default rate**
- ⇒ **Impact of credit booms may be conditional** to the development of CIS

## 2. Financial vulnerability literature

### 2.3 Theoretical effects of information sharing systems?

- ⇒ Impact on the **default rate (portfolio quality)**(1)
- ⇒ Impact **of credit booms may be conditional to CIS** (2)
- ⇒ Impact on the volume of credit (**credit boom occurrence**) (3)





# 3. Empirical analysis: Datasets

- Datasets
  - Bankscope
  - WDI
  - Doing Business
  - International Financial Statistics
- Sample
  - 159 countries including:
    - 79 developing countries (GNI per capita < US\$ 4,125)
    - 80 emerging and developed countries (GNI pc >US\$ 4,125)
  - Period: 2008-2014

# 3. Empirical analysis: Variables

- Financial fragility
  - $\Delta(NPLs/Loans) \geq 3$  points
  - Authors' calculation using Bankscope database
  - Advantages
    - Available for a large number of countries, including low income countries
    - Identify episodes that were not transformed into financial crises
    - Why do not we use financial crises dataset?
      - Limited number of financial crises since 2005 in low-income countries (data before 2005 cannot be exploited due to the lack of data on information sharing mechanisms)

# 3. Empirical analysis: Variables

- Credit booms
  - Follow approach used by Gorton and Ordóñez (2016)
  - 2 criteria are used to define a credit boom
    - An increase of the ratio of credit to GDP during at least three consecutive years
    - The average of increases is 5 percentage points by year
  - Data are extracted from WDI

# 3. Empirical analysis: Variables

- Credit information sharing (CIS)
  - Depth of credit information
  - Coverage of credit registries and credit bureaus
  - Authors' calculation using Doing Business data
- Control variables
  - Macroeconomics factors
    - GDP per capita, growth, inflation, exchange rate volatility
  - Financial factors
    - PC/GDP, capital inflows, Banking market concentration

# 3. Empirical analysis: Model

## 1st step: Baseline model (net effect of IS)

$$Pr(BSD_{it} = 1) = \alpha + \beta CIS_{it-1} + \Gamma X_{it-1} + \varepsilon_{it}$$

- Dependent variable
  - $BSD_{it}$ : a dummy equals to 1 if a country  $i$  experienced an episode of financial fragility (see above) in year  $t$
- Independent variables
  - $CIS_{t-1}$ : Indicator of credit information sharing (depth and coverage)
  - $X_{t-1}$ : Control variables (including time dummies)
- Method
  - Econometric method: Random-effect probit
    - Binary nature of dependent variable
    - Random effect: Control for unobserved heterogeneity
- Expected result: CIS reduces financial fragility ( $\beta < 0$ )

# 3. Empirical analysis: Model

## 2nd step: Transmission channels (cf. Figure 1)

1/ Inclusion of credit booms (CB)

$$Pr(BSD_{it} = 1) = \alpha + \beta CIS_{it-1} + \delta CB_{it-1} + \Gamma X_{it-1} + \varepsilon_{it}$$

Expected results:

- CIS directly reduces financial fragility ( $\beta < 0$ )
- Credit boom is detrimental for financial stability ( $\delta > 0$ )

2/ Interaction between IS and CB

$$Pr(BSD_{it} = 1) = \alpha + \beta CIS_{it-1} + \delta CB_{it-1} + \gamma CIS_{it-1} * CB_{it-1} + \Gamma X_{it-1} + \varepsilon_{it}$$

Expected result: CIS mitigates the negative effect of CB ( $\gamma < 0$ )

3/ Determinants of CB

$$Pr(CB_{it} = 1) = \alpha' + \beta' CIS_{it-1} + \Gamma' X_{it-1} + \varepsilon_{it}$$

Expected result: CIS reduces the likelihood to observe a credit boom ( $\beta' < 0$ )

# 4. Results

- 1st step: Baseline model**

	All countries		GNI per capita > US\$ 4,125		GNI per capita < US\$ 4,125		
	[1]	[2]	[3]	[4]	[5]	[6]	
Depth of IS	-0.0149*** (-2.75)		-0.0094** (-2.07)		-0.0225** (-2.43)		
Coverage of IS		-0.0011*** (-2.70)		-0.0006** (-2.07)		-0.0020** (-2.04)	
Controls	Yes	Yes	Yes	Yes	Yes	Yes	
# Obs.		977		499		478	478
# countries		159		80		79	79
Pseudo R <sup>2</sup>		0.08		0.12		0.09	0.08
LR test (rho=0)		38.42***		34.97***		1.84*	1.74*
Wald test		50.16***		29.56***		32.96***	31.81***

# 4. Results

- **1st step: Baseline model**
  - CIS reduces financial fragility ( $\beta < 0$ )
  - No distinction between developing and other countries
  - Result is robust to multiple sensitivity tests:
    - Econometric method
    - Sample
    - Change of dependent variable
    - Endogeneity of IS



## 4. Results

- **2<sup>nd</sup> step: Transmission channels**

1/ Inclusion of CB

2/ Interaction between CIS and CB

3/ Determinants of credit booms

# 4. Results

- **2<sup>nd</sup> step: Transmission channels**

## 1/ Inclusion of CB

	All countries		GNI per capita > US\$ 4,125		GNI per capita < US\$ 4,125	
	[1]	[2]	[3]	[4]	[5]	[6]
Depth of IS	-0.0132** (-2.47)		-0.0096* (-1.95)		-0.0197** (-2.19)	
Coverage of IS		-0.0009** (-2.29)		-0.0005* (-1.83)		-0.0018* (-1.88)
CB	0.1073*** (-4.16)	0.1054*** (-4.08)	0.0468** (-2.49)	0.0442** (-2.37)	0.1721*** (-3.04)	0.1719*** (-3.12)
Control variables	Yes	Yes	Yes	Yes	Yes	Yes
# Obs.	977	977	499	499	478	478
# countries	159	159	80	80	79	79
Pseudo R <sup>2</sup>	0.09	0.09	0.12	0.12	0.1	0.09
LR test (rho=0)	29.73***	28.91***	28.15***	28.03***	1.36	1.41
Wald test	65.43***	64.93***	35.56***	35.40***	40.14***	39.41***

# 4. Results

- **2<sup>nd</sup> step: Transmission channels**

## 2/ Interaction between CIS and CB

	All countries		GNI per capita > US\$ 4,125		GNI per capita < US\$ 4,125	
	[1]	[2]	[3]	[4]	[5]	[6]
Depth of IS	-0.0114*			-0.0149	-0.0183**	
	(-1.86)		(-1.42)		(-2.40)	
Depth of IS*CB	-0.0374*		-0.0528*		-0.0111	
	(-1.64)		(-1.80)		(-0.35)	
Coverage of IS		-0.0006*		-0.0067		-0.00128*
		(-1.76)		(-1.52)		(-1.95)
Coverage of IS*CB		-0.0034***		-0.0035***		-0.0036
		(-2.79)		(-2.58)		(-1.06)
CB	0.307***	0.310***	0.345***	0.307***	0.249*	0.305**
	-3.3	-4.37	-2.9	-3.45	-1.82	-2.3
Control variables	Yes	Yes	Yes	Yes	Yes	Yes
# Obs.	977	977	499	499	478	478
# countries	159	159	80	80	79	79

# 4. Results

- **2<sup>nd</sup> step: Transmission channels**

## 3/ Determinants of credit booms

	All countries		GNI per capita > US\$ 4,125		GNI per capita < uS\$ 4,125	
	[1]	[2]	[3]	[4]	[5]	[6]
Depth of IS	-0.0051*		-0.0146***		-0.0019*	
	(-1.88)		(-2.61)		(-1.75)	
Coverage of IS		-0.0002		-0.0005		0.0000
		(-1.09)		(-1.40)		(0.22)
Controls	Yes	Yes	Yes	Yes	Yes	Yes
# Obs.	1083	1083	555	555	528	528
# countries	159	159	80	80	79	79
Pseudo R <sup>2</sup>	0.12	0.12	0.18	0.18	0.07	0.06
LR test (rho=0)	29.51***	28.63***	5.57***	7.34***	18.06***	16.04***
Wald test	72.63***	70.72***	56.89***	52.35***	22.55***	20.73***

# 4. Results

- **2<sup>nd</sup> step: Transmission channels**

1/ Inclusion of CB

- No real change for CIS (CIS has a direct effect on financial fragility)
- CB is positive and statistically significant

2/ Interaction between CIS and CB

- CIS mitigates the negative effect of CB
- But this result holds only for developed and emerging countries
- For developing countries, CIS tend to directly reduce financial fragility

3/ Determinants of credit booms

- Depth of CIS reduces the likelihood to observe a credit boom
- Coverage of CIS: No impact
- No distinction between developing and other countries

# 5. Conclusion

- **Summary of the results**

1. CIS reduces financial fragility
  2. Direct effect of CIS (controlling for Credit Booms)
  3. CIS (depth) has an impact on the occurrence of credit booms
  4. CIS mitigates the negative effect of CB but only for emerging and developing countries
- 
1. CB is a strong determinant of financial fragility for both developing and developed countries

# 5. Conclusion

## Policy implications

### *Two confirmations*

1. Credit growth is a key variable to conduct macro-prudential policies
2. Benefits from the extension of information sharing

### *A new fact*

#### **3. Stronger impact of credit booms in LICs and lower MICs**

- Larger marginal effect of credit booms on financial fragility
  - Impact not mitigated by Credit information sharing
- ⇒ Suggests lower thresholds to /déclencher/ macroprudential policies

# Dissemination

1. Séminaire Banque de France, 19 mai
2. Ioannina Meeting on Applied Economics and Finance, Corfu, June, 29.
3. 33rd International Symposium on Money, Banking and Finance, CERDI, July 7-8
4. AFSE, Nancy, June, 27-29





# The Case of a Macroprudential Scheme in the WAEMU

Workshop FERDI – Clermont-Ferand - April 28th

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Research jointly supported by the ESRC and DFID

Financial Volatility, Macroprudential Regulation and  
Economic Growth in Low-Income Countries

# Outline

## **Part 1: The management of financial stability in WAEMU: where do we stand?**

*1.1 The overall framework for financial stability*

*1.2 Microprudential policies: a Bale I framework*

*1.3 Macprudential policy: the project*

## **Part 2: Benefits expected from macroprudential policies in WAEMU**

*2.1 Increasing need of macroprudential policies: assessing new risks*

*2.2 Effectiveness of macroprudential tools in developing countries*

## **Part 3: Implementation of macroprudential policies in WAEMU**

*3.1 Structural barriers: financial development, transparency*

*3.2 Coordination issues and commitment to integration*

## **Part 4: Recommendations**

*3.1 Tools*

*3.2 Timing*

# Part 1: The management of financial stability in WAEMU: where do we stand?

## 1.1 The overall framework for financial stability

- *One institution dedicated to financial stability*  
⇒ « Comité de stabilité financière » (2010)
  - Coordination between financial stability stakeholders
  - Risk assesment
  
- *Four projects in progress:*
  - Macroprudential policy
  - Identification of « systemic banks »
  - Shift from Basel I to to Basel II-III
  - Deposit insurance fund / Financial stability fund

# Part 1: The management of financial stability in WAEMU: where do we stand?

## 1.2 Microprudential framework

⇒ Implementation of Basel I... as most African and developing countries

Implementation of Basel II (Survey, 2010)

Annual progress reports only for **Basel Committee on Banking Supervision** members

	Implementation of Basel II Regulatory capital	Basel II implementation (as planned)
UEMOA	No	2015
LICs	1 country	
Lower MICs	1 country	2012-2015
Higher MICs	50%	2008-2012

# Part 1: The management of financial stability in WAEMU: where do we stand?

## 1.3 The project of macroprudential framework

One tool (not specific) already implemented: reserve requirements  
+ project of a macroprudential framework

- Survey managed by the IMF (2013-14) **on the use and projects** of Macroprudential tools  
(Global Macroprudential Policy Instruments, GMPI)

⇒ Not available for BCEAO

⇒ Simplified form filled according to information available and transferred to BCEAO for an update & check

Lack of information on the progress the range of MP tools, methodology to calibrate the tools and results of calibration

Macroprudential tools	Year	Modifications/ project progress
Reserve Requirement Ratios	1993	- Broadening of reserve base (2000) - Harmonization of reserve ratios (déc 2012)
Capital buffer	In the process of being validated	
In the process of being validated	In the process of being validated	
Time-Varying/ Dynamic Loan-Loss Provisioning		
Loan-to-Value (LTV) Ratio	In the process of being validated	
Debt-to-Income (DTI) Ratio	In the process of being validated	
Limits on Domestic Currency Loans		

(Not translated)

Autres instruments macro-prudentiels		
Fonds de Garantie des Dépôts	Adopté le 21 mars 2014 et dénommé FGD-UMOA.	FGD-UMOA a pour mission d'assurer la garantie des dépôts des clients des Etablissements de crédit et des Systèmes Financiers Décentralisés, agréés dans l'UMOA
Dispositif Bâle I	Fin 2010	Régime de capital réglementaire dont Ratio solvabilité est fixé à 8%
Dispositif Bâle II et III	travaux techniques sont en cours de finalisation.	
Bureau d'information sur le crédit	3 juin 2013,	le BIC est une institution qui collecte, auprès des organismes financiers, des sources publiques et des grands facturiers (sociétés de fourniture d'eau, d'électricité, sociétés de téléphonie, etc.), des données sur les antécédents de crédit ou de paiement d'un client. Ces informations sont, ensuite, commercialisées auprès des Etablissements de crédit, des Systèmes Financiers Décentralisés et des grands facturiers, sous la forme de rapports de solvabilité détaillés.



(Not translated)

<b>Autres instruments macro-prudentiels</b>		
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<b>Dispositif Bâle I</b>	Fin 2010	Régime de capital réglementaire dont Ratio solvabilité est fixé à 8%
<b>Mécanisme de résolution de crise</b>		Le Conseil des Ministres a marqué son accord et le dispositif est en cours de mise en place
<b>Cadre de surveillance macro-prudentiel</b>		
<b>Comité de Stabilité Financière</b>	20 mai 2010	Il regroupe les différents Superviseurs (Banque, Assurance, Prévoyance Sociale, Marché Financier) et se réunit tous les 6 mois pour échanger sur les risques affectant la stabilité financière dans notre zone
<b>stress tests</b>		Ces tests permettent à la BCEAO d'apprécier la vulnérabilité des banques aux chocs de l'activité réelle
<b>Rapports sur la stabilité financière</b>		Pour le moment le rapport est interne

# Fieldwork

## **Date**

Mid June

## **Institutions**

Direction of financial stability (BCEAO, Dakar)

Banking Commission (financial institutions supervisory agency, Abidjan)

CREMPF (financial markets supervisory agency, Abidjan)

Ministry of finance – Treasury , sous direction des affaires monétaires et bancaires (Abidjan/ Dakar)

## **Objectives**

- Update progress in macroprudential project (Part 1)
- Feedback on the diagnosis & literature review on MP effectiveness (Part 1)
- Qualitative surveys on barriers to implementation and effectiveness of macroprudential policies with the different stakeholders of financial stability (parts 2-3-4)

# Fieldwork objectives

**Part 1: The management of financial stability in WAEMU: where do we stand?**

*1.1 The overall framework for financial stability*

*1.2 Microprudential policies: a Bale I framework*

*1.3 Macroprudential policy: the project*

Feedback & update



**Part 2: Benefits expected from macroprudential policies in WAEMU**

*2.1 Increasing need of macroprudential policies: assessing new risks*

*2.2 Effectiveness of macroprudential tools in developing countries*

**Part 3: Implementation of macroprudential policies in WAEMU**

*3.1 Structural barriers: financial development, transparency*

*3.2 Coordination issues and commitment to integration*

**Part 4: Recommendations**

*3.1 Tools*

*3.2 Timing*

# Fieldwork objectives

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*3.1 Structural barriers: financial development, transparency*

*3.2 Coordination issues and commitment to regional integration*

**Part 4: Recommendations**

*3.1 Tools*

*3.2 Timing*

Qualitative survey

```
graph LR; QS[Qualitative survey] --> 2.2; QS --> 3.2; QS --> 3.1;
```

# Next steps

**Preliminary full version**

(mid-July)

**Final full version**

(end of september)



# 3. Financial vulnerability literature

## *3.5 What is information sharing ?*

Strong information asymmetry in the loan market in developing economies

Lack of reliable evaluation of revenues (accounting rules, external audit) and guarantees (land and real estate registries)

Two ways of collecting relevant information:

- i) direct (first-hand) by its own services (bank screening)
- ii) indirect FI specialized in credit risk assessment (private credit bureaus (PCB) and public credit registries (PCR) => Information sharing schemes (databases on firms balance sheet, on borrowers past credits, payments incidents registers)

# 1. Introduction: Motivation (2/4)

Tools to reduce financial fragility in developed and emerging countries ?

- Radical reforms suggested: re-segmentation of financial systems (Deposit vs investment banks), International taxation
  - Gradual reforms
    - Enhancing micro-prudential supervision
- Tightening of rules
- Broadening of the scope of supervision to non banking institutions)
- Cross-border supervision
- Emerging macro-prudential policies

**(COMPLETER)**

**Peut-être ne pas présenter**



### 3. Financial vulnerability literature

*Why using country-level data?*

Main bank-level NPL determinants:

Equity: negative impact on NPL (reduces bank moral hazard) Auteurs

Cost efficiency : ambiguous

- Low cost efficiency: signal of overall bad management (including loans screening and monitoring)
- High cost efficiency: (« skimping ») may be the result of little resources allocated to loan management

Excess bank lending

⇒ Overall low explanatory power of bank-level variables (developing economies sample drawn from bankscope + Klein (2013))

### 3. Financial vulnerability literature

*Credit booms determinants*

**(non présenté)**

Domestic economic policy

- Financial liberalization (poorly regulated)
- Weakly credible exchange rate anchoring (consumption boom)

External factors

- Surge in capital flows
- Positive terms of trade shock
- Technological positive shock

# The Credit growth-NPL puzzle

Usual suspects ? **(non présenté)**

Sample: developed economies vs developing economies (especially LICs)  
⇒ remains using developing countries samples

Agregation bias  
⇒ remains using bank-level data (Bankscope)

Delayed effect  
⇒ remains using lagged credit growth

Omitted variable: growth perspectives  
⇒ remains controlling for standard macroeconomic variables

Measurement error (procyclical measure of NPL)  
Possible, but too difficult to assess

Sequence of credit and NPL cycles

### 3. Financial vulnerability literature

*Why using NPL variations?*

Sequence of credit and NPL cycles

A COMPLETE

⇒ Relevance of NPL variation

### *Empirical tests of information sharing effects*

- **Positive impact of credit registries on financial deepening** (Galindo and Miller (2001); Love and Mylenko (2003), and Djankov et al. (2007), also on *SSA countries*, McDonald and Schumacher, 2007 ; Singh et al. (2009))
- **Positive effect on credit access but conditional to the legal environment and firm characteristics** (Jappelli and Pagano (2002), Brown et al., (2009), Triki and Gajigo (2012))
- **Negative impact on financial fragility (default rates.** Japelli et al. (2002) and Powell et al. (2004) Houston et al. (2010)

# 3. Financial vulnerability: Theoretical channels

*A renvoyer en intro de cette section avec es facteurs de strcuture du système bancaire*

*c) Banking competition*

Theoretical effects?

- **Competition fragility view**

Competition => reduction of bank margins => increase in risk-taking to preserve banks yields => portfolio quality degradation

- **Competition stability view**

Market power => high interest rates => increase in moral hazard & adverse selection from borrowers + moral hazard from banks (too big too fail) => riskier loan portfolio => financial vulnerability

Two theories compatible if the riskier loan portfolio is associated with an increased capacity to deal with these risks (equity, hedging)

- Complements credit boom

Credit booms Macroeconomic effects:

- Investment boom, GDP growth, rising asset prices (equity, housing), real appreciation, widening external deficits

Microeconomic effects:

- firms: increase in firm value, external financing, leverage
- Banks: increase in asset returns, capital adequacy ratios and NPL

Opposite dynamics after credit boom

# The Credit growth-NPL puzzle

