

Selective Migration Policies and Wages Inequality

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January 23-24, 2014
Ferdinand Cerdic Conference

Motivation

- In Europe, there is a huge debate around “immigration policies” (Hatton, 2008)
- Immigration policy is of particular importance as it might be detrimental to some categories of workers
- Higher levels of immigration should lower the wages of competing workers and increase those of complementary workers
 - Skilled immigration should increase the wages of unskilled natives and decrease those of skilled ones
- A selective policy in favor of high-educated immigration should decrease wage inequality

Main Question

- We investigate the empirical relationship between immigration policies and wage inequality

How the educational composition of immigrants can impact native wage inequality?

- Country of interest: **France**
 - Distribution of immigrants in the labor force by education and year:

| Level of Education | 1990 | 1995 | 2000 | 2005 | 2010 |
|--------------------|--------|--------|--------|--------|--------|
| High Level | 9.7 % | 15.8 % | 19.4 % | 24.1 % | 25.8 % |
| Medium Level | 23.5 % | 25.9 % | 29.5 % | 35.3 % | 34.4 % |
| Low Level | 66.9 % | 58.3 % | 51.1 % | 40.6 % | 39.8 % |
| Total | 100 % | 100 % | 100 % | 100 % | 100 % |

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Our Empirical Strategy

- Study the distributional effects of immigration on wages
- Simulate the impact of different immigration policies on native wages
- Use a general equilibrium approach (Borjas, 2003; Ottaviano & Peri, 2012)
- **Take wage rigidities into account** (D'amuri & al., 2010)

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Main Literature and Contributions

- Borjas (2003): an immigrant influx has no effect on native wages in the long-run
- Ottaviano & Peri (2012): overall positive impact on native wages by 1% in the long-run
- In the US, immigration mainly decreases the wages of low-educated natives

Contributions:

- 1 The studies for France only estimate the partial effect of immigration on wages (Ortega & Verdugo, 2012; Edo, 2013)
- 2 Look at the immigration impact on native wage inequalities along various migrants characteristics: education, citizenship and nationality
- 3 We use a general equilibrium framework to **quantify the immigration impact on wage inequalities under different scenarios**

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Main Results

The immigrant influx from 1990 to 2010 is estimated to have reduced native average wages by 0.6% in the short-run, and 0% in the long-run

- Wage losses are concentrated within the high educated segment of the labor market (-1%)
- Almost half of the negative impact on highly educated native workers is due to the group of naturalized immigrants

An immigration policy in favor of high-educated immigration reduces the wage dispersion of native workers

- The effect is twice as large under a scenario when we assume a flexible labor market

Outline

- 1 Introduction
- 2 Theoretical Framework
 - The Structural Approach
 - Equilibrium Wages
- 3 Data and Sample
- 4 Empirical Results
 - Substitution Elasticities
 - The Long-run Effects of Immigration on Native Wages

Model of the Production Side

We consider a CRS production function: $Y_t = (A_t \cdot K_t^{1-\alpha} \cdot \mathbb{L}_t^\alpha)$

- **Education:** \mathbb{L}_t is a CES aggregate of two broad education groups: L_H and L_L

$$\mathbb{L}_t = \left[\theta_{Ht} \cdot L_{Ht}^{\frac{\sigma_{HL}-1}{\sigma_{HL}}} + \theta_{Lt} \cdot L_{Lt}^{\frac{\sigma_{HL}-1}{\sigma_{HL}}} \right]^{\frac{\sigma_{HL}}{\sigma_{HL}-1}}, \text{ with}$$
$$L_{Lt} = \left[\theta_{L_1t} \cdot L_{L_1t}^{\frac{\sigma_L-1}{\sigma_L}} + \theta_{L_2t} \cdot L_{L_2t}^{\frac{\sigma_L-1}{\sigma_L}} \right]^{\frac{\sigma_L}{\sigma_L-1}}$$

- **Experience:** each labor composite L_{bjt} is divided into k experience intervals of five years

$$L_{bjt} = \left[\sum_{k=1}^8 \theta_{bjk} \cdot L_{bjkt}^{\frac{\sigma_X-1}{\sigma_X}} \right]^{\frac{\sigma_X}{\sigma_X-1}} \quad (1)$$

Model of the Production Side

- **Key 1:** Natives and immigrants may be imperfect substitutes (Ottaviano & Peri, 2006, 2012)

$$L_{bjkt} = \left[\theta_{Nbjkt} \cdot N_{bjkt}^{\frac{\sigma_I - 1}{\sigma_I}} + \theta_{Mbjkt} \cdot M_{bjkt}^{\frac{\sigma_I - 1}{\sigma_I}} \right]^{\frac{\sigma_I}{\sigma_I - 1}} \quad (2)$$

- **Key 2:** Employment effects, rigidities could cause employment rather than wage effects of immigration (Card *et al.*, 1999)
 - When 10 new immigrants join the French labor force, 3 natives lose their jobs (Edo, 2013)
 - Total Wage Effect (as in D'amuri & *al.*, 2010) =
 - 1 Direct wage effect
 - 2 The employment effect (attenuates the direct wage effect)

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Equilibrium Native Wages

The percentage wage changes from 1990 to 2010 due to immigrants for natives:

$$\begin{aligned}
 \left(\frac{\Delta w_{bjkt}^N}{w_{bjkt}^N} \right) &= \left[\frac{1}{\sigma_{HL}} \right] \sum_b \sum_j \sum_k \left(s_{bjkt}^M \cdot \frac{\Delta M_{bjkt}}{M_{bjkt}} + s_{bjkt}^N \left(\frac{\Delta N_{bjkt}}{N_{bjkt}} \right)_R \right) \\
 &- \left[\frac{1}{\sigma_{HL}} - \frac{1}{\sigma_b} \right] \left(\frac{1}{s_{bt}} \right) \sum_j \sum_k \left(s_{bjkt}^M \cdot \frac{\Delta M_{bjkt}}{M_{bjkt}} + s_{bjkt}^N \left(\frac{\Delta N_{bjkt}}{N_{bjkt}} \right)_R \right) \\
 &- \left[\frac{1}{\sigma_b} - \frac{1}{\sigma_X} \right] \left(\frac{1}{s_{bjt}} \right) \sum_k \left(s_{bjkt}^M \cdot \frac{\Delta M_{bjkt}}{M_{bjkt}} + s_{bjkt}^N \left(\frac{\Delta N_{bjkt}}{N_{bjkt}} \right)_R \right) \\
 &- \left[\frac{1}{\sigma_X} - \frac{1}{\sigma_I} \right] \left(\frac{1}{s_{bjkt}} \right) \left(s_{bjkt}^M \cdot \frac{\Delta M_{bjkt}}{M_{bjkt}} + s_{bjkt}^N \left(\frac{\Delta N_{bjkt}}{N_{bjkt}} \right)_R \right) \\
 &- \left[\frac{1}{\sigma_I} \right] \left(\frac{\Delta N_{bjkt}}{N_{bjkt}} \right)_R + (1 - \alpha) \left(\frac{\Delta \kappa_t}{\kappa_t} \right) \tag{3}
 \end{aligned}$$

Data

- Data are drawn from the French LFS from 1990 to 2010
- Provide detailed information about a random and representative sample of 210,000 respondents per year
- Nationality - Age - Level of education - Monthly wage - Hours worked
- Sample:
 - Restrict our attention on men in working age between 1 and 40 years of work experience
 - Exclude individuals who are enrolled at school and self-employed

Wage & Labor Supply Measures

- **Work experience** is computed by subtracting for each individual the age of schooling completion from reported age (Mincer, 1974)
- The price of labor is measured by **hourly wages** (robust to monthly wages)
- **Labor supply** in each cell is expressed as the level of employment (Borjas & *al.*, 2011; D'Amuri & *al.*, 2010)

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Elasticity of Substitution Estimates

| Elasticity of substitution between... | Ours | Test I | Test II | Test III |
|--|-------------|--------|---------|----------|
| Broad education groups, σ_{HL} | 4 | | | |
| Fine education groups, σ_L | 10 | | | |
| Experience groups, σ_X | ∞ | | | |
| Natives/Immigrants, σ_I | ∞ | | | |

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| Broad education groups, σ_{HL} | 4 | 4 | | |
| Fine education groups, σ_L | 10 | 10 | | |
| Experience groups, σ_X | ∞ | ∞ | | |
| Natives/Immigrants, σ_I | ∞ | 20 | | |

Elasticity of Substitution Estimates

| Elasticity of substitution between... | Ours | Test I | Test II | Test III |
|--|-------------|-----------|-----------|----------|
| Broad education groups, σ_{HL} | 4 | 4 | 2 | |
| Fine education groups, σ_L | 10 | 10 | 20 | |
| Experience groups, σ_X | ∞ | ∞ | 7 | |
| Natives/Immigrants, σ_I | ∞ | 20 | ∞ | |

Elasticity of Substitution Estimates

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| Broad education groups, σ_{HL} | 4 | 4 | 2 | 2 |
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| Natives/Immigrants, σ_I | ∞ | 20 | ∞ | 20 |

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Distributional Effects of Immigration on Native Wages

| | Perfect Substitutability | | | Test 1 |
|-----------------------------|--------------------------|--------------|------------------|--------------|
| Average Wage Effect | -0.01 | 0.00 | -0.01 | 0.06 |
| Highly Educated | -0.96 | -1.13 | -1.12 | -0.72 |
| Direct Wage Effect | -2.22 | -2.38 | -2.56 | -1.60 |
| Employment Effect | 1.26 | 1.25 | 1.44 | 0.89 |
| Medium Educated | 0.24 | 0.32 | 0.22 | 0.28 |
| Direct Wage Effect | 0.45 | 0.58 | 0.39 | 0.63 |
| Employment Effect | -0.21 | -0.26 | -0.17 | -0.35 |
| Low Educated | 0.44 | 0.52 | 0.46 | 0.38 |
| Direct Wage Effect | 1.13 | 1.22 | 1.18 | 0.98 |
| Employment Effect | -0.69 | -0.70 | -0.72 | -0.59 |
| Sample/Specification | Male | All | Priv.Sec. | Male |

Wage Effects of Immigration by Immigrant Groups

| | Perfect Substitutability | | | Test 1 |
|------------------------|--------------------------|--------------|--------------|--------------|
| Highly Educated | -0.96 | -1.13 | -1.12 | -0.72 |
| Due to European | -0.22 | -0.26 | -0.25 | -0.19 |
| Due to Non-European | -0.28 | -0.29 | -0.39 | -0.23 |
| Due to Naturalized | -0.46 | -0.58 | -0.48 | -0.31 |
| Medium Educated | 0.24 | 0.32 | 0.22 | 0.28 |
| Due to European | 0.04 | 0.05 | 0.02 | 0.03 |
| Due to Non-European | 0.04 | 0.07 | 0.05 | 0.05 |
| Due to Naturalized | 0.16 | 0.20 | 0.15 | 0.19 |
| Low Educated | 0.44 | 0.52 | 0.46 | 0.38 |
| Due to European | 0.12 | 0.15 | 0.13 | 0.08 |
| Due to Non-European | 0.16 | 0.15 | 0.19 | 0.11 |
| Due to Naturalized | 0.16 | 0.22 | 0.14 | 0.19 |
| Sample/Specification | Male | All | Priv. Sec. | Male |

Migration Policies Targeting Education - Scenarios

| Level of Education | 1990 | 2010 | 2010 | 2010 |
|--------------------|-------------|-------------|------------|-------------|
| | True Shares | True Shares | Scenario I | Scenario II |
| High Level | 9.7 % | 25.8 % | 50 % | 10 % |
| Medium Level | 23.5 % | 34.4 % | 25 % | 15 % |
| Low Level | 66.9 % | 39.8 % | 25 % | 75 % |
| Total | 100 % | 100 % | 100 % | 100 % |

Migration Policies Targeting Education - Simulations

| | Rigid Labor Market | | Perfect Labor Market | |
|--|--------------------|--------------|----------------------|--------------|
| I. Policy in Favor of High-Educated Immigration | | | | |
| Average Wage Effect | -0.02 | 0.09 | -0.05 | 0.23 |
| Highly Educated (<i>I</i>) | -2.22 | -1.69 | -5.42 | -4.09 |
| Medium Educated | 0.63 | 0.65 | 1.45 | 1.53 |
| Low Educated (<i>II</i>) | 0.88 | 0.78 | 2.25 | 1.95 |
| Differences (<i>I</i> – <i>II</i>) | -3.10 | -2.47 | -7.67 | -6.04 |
| II. Policy in Favor of Low-Educated Immigration | | | | |
| Average Wage Effect | 0.01 | 0.03 | 0.01 | 0.11 |
| Highly Educated (<i>I</i>) | 0.02 | 0.01 | 0.07 | 0.15 |
| Medium Educated | 0.08 | 0.08 | 0.23 | 0.21 |
| Low Educated (<i>II</i>) | -0.09 | -0.02 | -0.36 | -0.04 |
| Differences (<i>I</i> – <i>II</i>) | 0.11 | 0.03 | 0.43 | 0.19 |
| Sample/Specification | Male | Test I | Male | Test I |

Conclusion

- Immigration in France has decreased the wages of high-educated natives and increased those of low-educated ones
- The paper shows that immigration policy has strong quantitative implications for wage inequality
 - A policy in favor of high-educated immigration tends to reduce wage inequality

Conclusion

Thank you for your attention